

OPEN ROLE

AUGUST 2026 · HAMBURG, GERMANY

SENIOR ACCOUNT DIRECTOR

MILOVISION

(m/w/d)

MILOVISION

THE HOUSE

MILOVISION is a creative house of ventures, built for brands operating in high-responsibility, high-complexity environments; a professional home for uncommon minds, founded in 2018.

We unite the discipline of design, the precision of science, and the possibilities of technology to shape communication that is clear, intelligent, and culturally resonant: with a globally operating creative and strategic boutique agency at our core, and products built at the frontier of design and technology.

We believe intelligence isn't measured by volume, but created by the ability to shift perspective. We create clarity where there is complexity, and we see beyond: the brief, the obvious, the expected.

WHAT WE DO

- End-to-end global campaigns, branded and unbranded, with omnichannel execution.
- Strategic content and creative execution for pharmaceutical congresses worldwide.
- Medical strategic communication built for complex therapeutic areas.
- The marketing and engagement materials our clients' brands depend on.
- Web and app development.
- Interactive experience design and execution.

THE WORK

Omnichannel campaigns and congress activations, from ideation through to execution: HCP engagement, patient-facing initiatives, and the wider healthcare community. Alongside the agency sits Milo-X, our governed content infrastructure, which works with global top 20 pharmaceutical brands.

FOR WHOM

For people who question the default.
Who think beyond their roles.
Who expand what's possible.

TRAITS

Curious. Independent. Exceptionally intelligent, and deeply human.

WHY THIS ROLE EXISTS

Our clients keep giving us larger and more complex work, on the strength of what we delivered last time and the referrals that follow it. This role exists to own the relationships that produce that, and to keep them growing the same way. It is a senior seat, and it carries the commercial result.

You own the relationship, the recommendation carries your judgement, and the growth is yours to earn.

WHAT YOU'LL DO

- Own the client relationships and become the person a global pharmaceutical brand calls before they write a brief.
- Lead global campaigns and congress activations strategically, from the idea through to execution.
- Grow the accounts you own, by finding the opportunity and bringing the insight that makes the case for it.
- Hold accountability for delivery quality and outcomes.
- Steer the production of the work: global campaigns, congress activations, medical strategic content and interactive experiences, held to the standard our clients are themselves reviewed against.
- Take a real part in new business, and turn first conversations into partnerships that last.
- Support the growth and adoption of Milo-X alongside our Milo-X team, wherever it genuinely helps the client.
- Hold the creative and strategic standard, working closely with our medical, design and development team.

WHAT YOU BRING

- Eight years or more agency-side, ideally with pharmaceutical, healthcare or other regulated clients, and a real understanding of how large corporate organisations decide things.
- Proven leadership of global campaigns and congress activations, with omnichannel execution behind them.
- Commercial judgement. You have grown accounts that were yours, and you can make the case for the work a brief has not asked for.
- Strategic thinking. You anticipate what a client needs and arrive with a proposal rather than a question.
- Strong project and production management ability, enough to oversee complex work across creative, technical and strategic teams.
- Fully fluent English, written and spoken. A client should be willing to put your writing in front of their own leadership, and you should be able to influence senior stakeholders in a corporate room.

WHAT WOULD ALSO HELP

- German is welcome and not required. We work in English, and our clients are global.
- Experience of a house that has a product alongside its services.
- Other regulated or premium categories: medical devices, life sciences, engineered products.
- Time spent in a boutique as well as in a larger house.

HOW WE WORK

- No micromanagement, which means proactivity and reliability are the price of entry.
- Self-accountability. You own the outcome, not the task list.
- Solutions over reports.
- High standards, held quietly and consistently, in work our clients put their name to.

THE ENVIRONMENT

We operate as a highly agile, high-performing team in a complex and regulated environment, with no bureaucracy standing between a decision and the work. We expect curiosity, and the appetite to keep learning and growing.

THE ESSENTIALS

Location	Hamburg, Germany, and with clients wherever they are.
Language	English, fully fluent. German welcome, not required.
Engagement	Full-time, permanent employment contract.

IN THE OFFICE

At least two days per week in Hamburg, plus the client and congress travel the accounts require. This is a role that lives in rooms.

GROWING HERE

Regular one-to-one time with your lead, in both directions.

We invest in learning and development, inside the company and beyond it, because we do not think all growth happens in-house.

THE EXPERIENCE

We have a Chief Experience Officer. Not as a title, but because the experience of the people building what comes next matters to us as much as what gets built. It shows in our Milo Home, in company offsites and team events, as well as in personal benefits across fitness, mobility and healthcare.

WHAT WE OFFER

The mandate	Senior ownership of accounts that matter, in a house that competes on excellence rather than scale, and where the client relationship is not shared between three people.
The team	A group of account directors who are exceptionally good at this. The bar here is set by your peers, not by a process.

WHO WE WANT TO HEAR FROM

If you recognise yourself in most of this but not all of it, we would still like to hear from you, and we mean it.

We hire for perspective, and we welcome applications from people of any background, age, gender, origin, religion or identity.

TO APPLY

applications@milovision.com

Milovision GmbH & Co. KG · Paul-Dessau-Straße 3e-f · 22761 Hamburg

MILOVISION IS AN EQUAL-OPPORTUNITY EMPLOYER. WE WELCOME APPLICANTS OF EVERY BACKGROUND AND SELECT ON THE STRENGTH OF SKILLS, EXPERIENCE, AND FIT WITH HOW WE WORK.

MILOVISION